



# Executive Team Analysis: Philanthropy Alignment

Statement	✓	Notes
Philanthropy is treated as a strategic pillar in organizational planning.		
The CEO actively participates in major donor engagement and fundraising efforts.		
Fundraising is discussed regularly during executive leadership meetings.		
The Chief Development Officer (CDO) is part of the executive team with equal standing.		
Capital budgets are developed with input from the development team.		
Board members are expected to give personally and support fundraising outreach.		
Donors are informed about major initiatives before they are publicly launched.		
The organization consistently evaluates how it is perceived by the donor community.		
Fundraising goals are integrated into strategic planning, not treated as fill-the-gap efforts.		
Philanthropy is framed as a shared responsibility across departments.		
Internal teams are educated about the role of development in driving mission outcomes.		
The CDO is involved early in visioning and strategic growth conversations.		